Honorable Donald J. Trump President United States of America 1600 Pennsylvania Avenue NW Washington, DC 20500

Dear President Trump:

We write to thank you for your commitment to ensuring U.S. technology companies are treated fairly in Europe and to urge you to secure meaningful commitments in ongoing trade discussions with the European Union (EU) that address the discriminatory elements of existing digital policies and prevent discrimination in future laws. We are concerned by recent statements from EU officials that their digital regulatory measures "are untouchable" and putting them on the table for negotiation is "not an option." Any deal that does not explicitly address these issues would provide tacit approval to the EU and other governments that they are free to continue targeting U.S. innovators with discriminatory regulations, taxes, and fines.

For years, the EU and certain member states have carried out a digital regulatory agenda that targets or shuts U.S. companies out of the market altogether, while largely sparing their European and Chinese competitors. For years, our organizations have publicly expressed concerns regarding the discriminatory, unreasonable, and burdensome regulations and taxes in the EU, including the Digital Markets Act (DMA), Digital Services Act (DSA), Digital Services Taxes (DSTs), Cybersecurity Certification Scheme for Cloud Services (EUCS), AI Act (AIA), and the General Data Protection Regulation (GDPR), and related efforts to restrict, tax, and fine U.S. digital service providers, often without due process or clear justification. These policies harm U.S. jobs, exports, and technology leadership, and have extracted tens of billions of dollars from the U.S. economy.

At the same time, we have repeatedly stated what has become obvious both inside and outside of Europe: the EU's approach to digital regulation has significantly harmed its own technological and economic competitiveness. Therefore, as the EU focuses on its regulatory simplification agenda, it is critical to move forward with a meaningful plan and set of commitments to address these harmful policies.

We are encouraged by reports that your administration is seeking commitments from the EU in this area, including the DMA. In these negotiations, there must be an explicit commitment from the EU to address the most harmful elements, including discriminatory regulatory thresholds, arbitrary compliance demands, abusive fines, overlapping enforcement with EU member states, expansion to other services, and promotion of these laws in third countries.

Additionally, it is critical to secure commitments that prevent the EU from recreating similar discriminatory rules and thresholds in future laws, and from imposing DSTs that raid billions from the U.S. tax base. Otherwise, the EU will continue to craft laws that target U.S. companies while sparing their competitors. For example, the EU has already indicated that it is considering introducing further restrictions against U.S. technology companies in upcoming rules on cybersecurity, competition, cloud, AI and public procurement.

Our members applaud the Trump Administration's success in getting Canada to rescind its DST as a condition of continued bilateral trade negotiations and urge a similarly strong position with regard to the EU's discriminatory digital regulatory policy. Without robust commitments from the EU to avoid new discriminatory laws, these initiatives risk further undermining U.S. global technology leadership.

Thank you for your support on this issue that is core to U.S. interests.

Sincerely,

ACT | The App Association

Computer and Communications Industry Association (CCIA)

Consumer Technology Association (CTA)

National Foreign Trade Council (NFTC)

Software & Information Industry Association (SIIA)

TechNet

Technology Trade Regulation Alliance (TTRA)

U.S. Chamber of Commerce

U.S. Coalition of Services Industries (CSI)