



INCREASED EXPORTS = MORE U.S. JOBS

March 10, 2011

U.S. Trade Agreements = More American Jobs

U.S. manufacturing, agricultural and service firms look to free trade agreements to expand business opportunities.

Trade agreements are essential in the promotion of a stronger and more robust U.S. economy. In 1947, the first international trade agreement known as the GATT (General Agreement on Tariffs and Trade) was finalized. Proposed by the United States, the agreement lowered global tariffs and created massive demand for U.S. goods. Since then, the United States has entered into other trade agreements that have eliminated the taxes (i.e., tariffs) on the price of U.S. goods abroad and increased our exports in the manufacturing, agriculture and services sectors.

Understanding the Value of Exports:

- According to the White House, every \$1 billion increase in exports supports more than 6,000 additional jobs.
- In the first 3 years of the U.S.-Canada free trade agreement, nearly 264,000 U.S. jobs were created.
- In the first 5 years of NAFTA, 700,000 jobs were created each year.

Trade Agreements Matter to U.S. Manufacturing:

- The United States is now running a **trade surplus in manufactured goods** with its 17 FTA partner countries — taken as a group — on top of the U.S. global trade surpluses in services and agricultural products.
- **Due to exports, the manufacturing sector rose three times faster than the rest of the economy and is valued at \$160 billion per month.**

Trade Agreements Matter to U.S. Agriculture:

- The U.S. Department of Agriculture estimates that for **every \$1 billion in agricultural exports, 9,000 agricultural jobs are created in the United States.**
- In 1992-2007, U.S. food and farm exports to our NAFTA partners grew by 156%.

Trade Agreements Matter to U.S. Services:

- The service sector accounts for 80% of U.S. GDP.
- NAFTA alone increased U.S. service exports by 125% and resulted in a \$23 billion **surplus.**

The U.S.-Korea Free Trade Agreement has the potential to create up to 280,000 American jobs, according to an updated assessment from the U.S. International Trade Commission.

Approving the U.S.-Colombia and U.S.-Panama Trade Promotion Agreements will only add to the American jobs supported by trade!

***For the 13.9 million Americans out of work,
Free Trade Agreements = More American Jobs.***